

## Message Text

UNCLASSIFIED

PAGE 01 TOKYO 05764 210311Z  
ACTION EA-09

INFO OCT-01 EB-08 ISO-00 /018 W  
-----210607Z 036379 /21

R 210220Z APR 77  
FM AMEMBASSY TOKYO  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 7107

UNCLAS TOKYO 5764

FOR OIM/WELCH

E.O. 11652: N/A  
TAGS: BEXP, JA  
SUBJECT: JULY ELECTRONIC SHOW

1. M. KURIHARA, PRES, PHOENIX TRADING CORP, DESIRES PARTICIPATE REPRESENTING MATTHEWS INTERNATIONAL CORP, PITTSBURGH, PENN. WILL EXHIBIT FAST-DRYING INK (MODEL-145) FROM LOCAL STOCK. REQUEST OIM TELEPHONE F.J. SARKNAS, MANAGER DIRECTOR, TEL: (412) 363-2500 FOR CONFIRMATION AND ADVISE. PER KURIHARA, PRODUCTS HAVE NOT BEEN ACTIVELY SOLD PAST YEAR. WILL SUBMIT PA/NTM CONTRIBUTION TC BY EOM.

2. RE USDOC 05418, K. NISHIZUKA, FUSOH SHOJI CO, PREFERS NOT PARTICIPATE SUBJECT SHOW. FYI: PER NISHIZUKA, A SUBSTNTIAL NUMBER OF SALES LEADS OBTAINED THROUGH SAME EVENT LAST YEAR DID NOT LEAD TO SALES SINCE VARADYNE'S PRODUCTS PRICED OVER THREE TIMES HIGHER THAN DOMESTIC COMPETITORS'. NISHIZUKA ADVISED AMICO THIS EFFECT AND REQUESTED AMICO MAKE FINAL DECISION.  
SHOESMITH

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 21-Apr-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01-Jan-1960 12:00:00 am  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977TOKYO05764  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770138-0474  
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**Litigation History:**  
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**Message ID:** b23a30a1-c288-dd11-92da-001cc4696bcc  
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**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Page Count:** 1  
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**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 25-Oct-2004 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
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**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
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**Subject:** JULY ELECTRONIC SHOW  
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**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/b23a30a1-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
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